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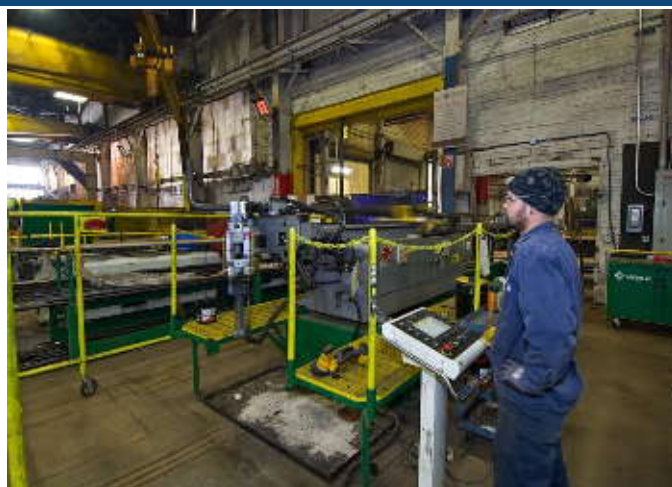
United Metals Solution (UMS) was created in January 2014 as a specialized division of United Steel, Inc., New England's largest fabricator and erector of structural steel and miscellaneous metals. At its inception, UMS was created to maximize available capacity on United Steel's large fabrication machines located in its 160,000 square-foot automated facility. UMS's highly skilled machinists quickly began creating quality aluminum, stainless steel and carbon steel parts and products for manufacturers in the aerospace, transportation and other industries throughout the Northeast. Today it specializes in the processing and fabrication of simple parts, component parts, sub-assemblies and completed OEM products.



UMS tradesman operates a high-speed plasma/oxy machine, which is capable of drilling, milling, tapping and doing countersunk holes from 1/4"-3" material.

UMS is a very hands-on company that focuses on quality outputs and exceptional customer service. The company thrives on solving customer problems and meeting challenges, and has the capabilities to meet delivery timelines and provide competitive pricing. More than once, its impressively fast turn-around times have kept customers on their own production schedules.

Kyle Corneau heads up UMS, building on his background as an estimator, project manager, purchasing manager, CNC programmer, equipment



UMS technician uses a computerized bending machine to complete a customized pipe project.

manager, lean leader and machining department scheduler. Working in the steel industry as well as heavy highway construction and curtain wall industries, Kyle has recommended and implemented lean improvements and integrated low-cost, high-end steel processing systems designed to maximize workload (decreasing costs while reducing lead times and rejected parts).

In order to deliver the best quality product, UMS installed a new 7,000 square-foot clean room to be able to create an optimal work environment free of carbon steel – helping preserve the integrity of its aluminum and stainless steel products.



Welding stair handrails is a specialty at UMS.

Continued on page 7



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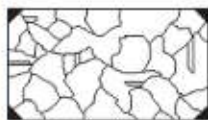
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Kyle Corneau, vice president of business development at UMS, stands above the fabrication area.

The company's high-tech machinery and skilled machinists allows it to offer cutting, milling, drilling, tapping, countersinking and welding of different metals. The company is able to assemble a wide variety of parts, products and prototypes, taking on nearly all jobs ranging from long-run fabrications to low-volume projects to "one-offs."

UMS views its relationship with customers as its most important asset – and works to be a partner on every project. This is why the company often consults directly with customers upfront to discuss product specs, review plans and solve possible production challenges. UMS is also able to purchase materials at competitive prices, and/or offer installation of final pieces if needed. UMS maintains open lines of communications with customers throughout this process to be sure delivery (which UMS offers throughout New England and New York) is on time and on budget. No surprises!



Another UMS tradesman runs the 3 axis, high-speed drill.

Through the unique relationship UMS has with United Steel, UMS has access to skilled workers, experienced estimators and project managers, and high-end equipment – which gives it the capability to meet an impressive variety of metal jobs (including specialty and rush jobs, when necessary). UMS has the scheduling and estimating experience to create realistic production timelines for every job; however, more importantly, it has direct, daily communication with schedulers at United Steel so it can ensure even the tightest deadline is met ("jumping the line" when necessary). UMS also enjoys the benefits of United Steel's large buying power and relationships with other manufacturing and specialty painting companies – giving it the advantage of passing along cost savings to customers.



UMS fits up many hand rail system, as pictured here.

UMS proved its turn-around capabilities when one major client, Permasteelisa Group, needed more than 40 steel plates machined with counter-sunk, tapped holes for an immediate production job. After receiving the completed order in under six hours, the company's production planning manager, Tim Shea, said "UMS's exceptional turnaround time, reliability and door-to-door service is top notch and second to none in the Greater Hartford area."

The company has a broad range of in-house capabilities for manufacturing carbon steel, stainless steel and aluminum parts and products. These include:

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Continued on page 9



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UMS has full access to all machinery and capabilities available on the shop floor at its parent company, United Steel Inc.

Additionally, UMS enjoys strong relationships with metal finishing companies who are able to offer specialized services such as galvanization, Epoxy and CARC coatings, high-temp aluminum coatings, along with blast and painting.

As a relatively new company, UMS bases its experience on the vast credentials of its parent company, United Steel (which is AISC certified, the equivalent to ISO9000 in the steel fabrication industry). Founded in 1974, United Steel has 183 employees working in a 160,000 square-foot manufacturing facility in East Hartford, Conn. United Steel has built massive structures for Lego, Mohegan Sun, University of Connecticut, and countless other private and public organizations, and has earned many

awards and accolades along the way (including the Hartford Courant's "Top Place to Work" award in 2014 and 2015, and the Hartford Business Journal's 2015 Family Business of the Year award).

UMS lives up to United Steel's core values and mission statement (outlined below) and successful management style – with an intense focus on quality. Delivering superior products with exceptional service is the reason United Steel has been so successful, and UMS follows that formula carefully.

The Mission Statement of UMS is to focus on:

- Customer relationships
- Building value through professional communication, teamwork, and dedication
- Continuous improvement
- Investing in process improvements and innovative technology to grow our competitive advantage
- People development
- Investing in a safe, creative and enjoyable culture which encourages our people to grow in a rewarding environment

This all places UMS in a great position to be agile, creative and independent, but with immediate access to resources, machinery, and skilled technicians to quickly and efficiently meet the needs of customers. Through these strengths, UMS sets itself apart from other regular metal processing and fabrication shops.

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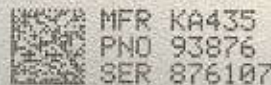
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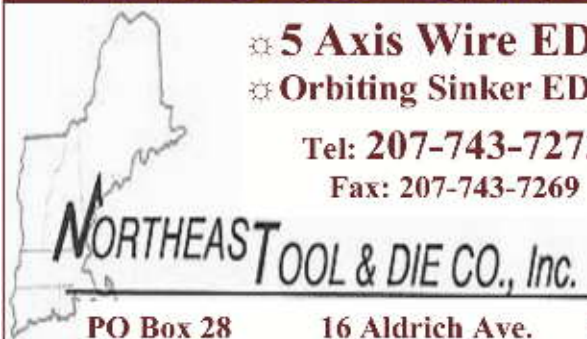
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-- Malcolm Wallop (1933-) Founder of Frontiers of Freedom, rancher, businessman, former U.S. Army Officer, former US Senator from Wyoming. Source: February 21, 1995 at Hillsdale College's Shavano Institute for National Leadership seminar "Taking on Big Government: Agenda for the 1990s," in Dallas, Texas.



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PRESS RELEASE

Maine based machine tool and CNC control builder celebrates 1st year anniversary.

Lebanon, ME, March 4, 2016: Element Machine Tools, with locations in Lebanon and Livermore Falls, Maine, is celebrating their first full year of operation with completion of a line of Vertical Machining Centers capable of up to 6 axes. They are currently offering six variations of machining centers directed at the educational, general machining and high production manufacturing facilities. The machines are powered by the CARBON CNC control developed by Element Machine Tools. It is based on the MACH4 Industrial software produced by Newfangled Solutions, another Maine based company.



Continued on page 19



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PRESS RELEASE

"We are currently in development of several more machine models and other machine technologies that will arrive in year two," said Tom Lamontagne, Founder of Element Machine Tools. "We have dedicated the first year to developing and prototyping affordable, yet high quality products that span a wide range of industries. Next year our new products will continue to expand on the same philosophy and we will also begin R&D on a machine completely designed and built in Maine."

Ben Brown, VP Sales and Marketing, says "Initial sales activity has been strong with many potential customers anxiously awaiting completion of our first production machines. Our first two machines will be



shipped and installed with our customer in early April and others will be coming right behind them. We are currently developing a distribution network and looking forward to a very strong second year."

Element Machine Tools is a full service provider of specialized CNC manufacturing equipment for niche markets. Our goal is to break the mold of what is expected from typical machine tool builders and distributors by providing solutions as unique as our customers.

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PRESS RELEASE

Precision Coating Acquires Boyd Coatings Research

Precision Coating Co., Inc. (PCCI), of Boston, MA, has acquired Boyd Coatings Research Co., Inc. (BCR), a provider of coating application services based in Hudson, MA.

Together they will provide extensive and complementary fluoropolymer (Teflon®/PTFE) application services to the medical device and highly engineered components markets. Having developed proven coating processes for thousands of unique parts for over 50 years, each company has earned the trust of customers by providing expertise and exceptional service. Combining the companies creates a platform to deliver quality, service, and coating application capabilities that exceed any vendor in the fluoropolymer coating space, with the strength to meet the increasingly demanding requirements of the global medical device market.

The company will be headquartered in Hudson, MA, and customer contacts will remain the same. The combined capabilities will deliver a range of benefits and enhancements to a broad customer base with emphasis on customer service, superior product quality, and engineering services to support customers with their device design, control, and manufacturing. Further development of their leading automation capabilities will extend benefits across the application spectrum. For the present time, the companies will continue to operate under their respective trade names.

Bob DeAngelis, President of PCCI, explains the benefits of the acquisition, “We will combine and leverage the best practices from each organization to deliver an unmatched level of service and customer focus for current and future customers. Key initiatives include expanded automated coating capacity, enhanced organizational capabilities with an increased focus on engineering and quality, including PTFE formulation, and opening a coating facility in Costa Rica for our international customers.”

BCR’s President, Dick Downey, who will act as Chief Integration Officer, says, “We think our customers will share our excitement as we strengthen our product offerings. The combined company will establish a global R&D center in the Hudson facility to accelerate advances in coating deposition control and related capabilities.”

For more information on the capabilities of PCCI and BCR, visit www.precisioncoating.com and www.boydcoatings.com.

For questions regarding the acquisition, contact PCCI at (781) 329-1420.

About Boyd Coatings Research

For over 50 years, customers have relied on Boyd Coatings Research to provide engineering support, quality, and on-time delivery of high-performance coating systems, along with the development and manufacture of specialty coatings.

About Precision Coating

Precision Coating Co., Inc., a Katahdin company, serves global health care and medical device companies, coating medical devices such as guide wires, core wires, hypotubes, and forming mandrels. PCCI works with customers from concept to commercialization, providing flexible prototype work as well as high-volume coating application services.

About Katahdin Industries

Katahdin Industries (www.katahdin-inc.com) provides high-tolerance coating applications and specialized metal-finishing technology and services to the medical device and industrial markets through platform-focused subsidiaries including DCHN, Sanford Process, Precision Coating, Boyd Coatings Research, and Medi-Solve Coatings.



*Donald Garcia, Chairman of the Board, Boyd Coatings Research Company (Left)
Robert DeAngelis, President, Precision Coatings Company, Inc. (Right)*



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He replied with a casual professor look, "The freshmen are asked by
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"Well professor, what is the answer?"

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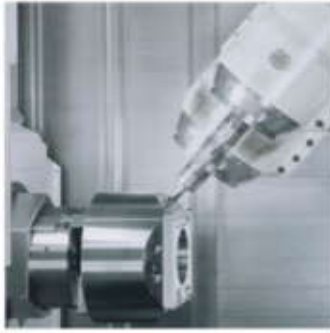
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